

BIGGER, BETTER, BEST DEAL EVER

PARTNER SPIF - APRIL 1, 2022 - JUNE 30, 2022

Register a **\$150K+ ARR** deal on the IntelPeer
Partner Portal and qualify for a **10% stake**



IntelPeer's Deal Registration Program just got BETTER. In addition to exclusive co-selling support, priority pricing and quoting assistance, and six-month deal protection, partners will now qualify for 10% of the deal. Are you ready to make the best deal ever? Hurry- this deal expires soon!



Terms & Conditions

- Partner SPIF effective April 1, 2022 – June 30, 2022.
- New logo accounts only. Must be submitted as a lead through the deal registration process on IntelPeer's [Partner Portal](#).
- Eligible sales must include a minimum booking value of \$150,000 ARR.
- Customer MSA/amendment must include a minimum booking value attachment and accompanying solutions summary. Must be executed by June 30, 2022.
- SPIF payout will be calculated on the annual booking value.
- SPIF payout will be made to the partner of record with monthly commissions following the first month's collected payment, where the production account retires the monthly commit (or 1/12 annual commit) amount.
- Partner may not qualify for concurrent IntelPeer incentives during the SPIF's effective period. Partner is eligible for the highest SPIF payment only.
- IntelPeer reserves the right to verify that all orders conform to the intent and guidelines of this promotion, and awards are entirely at the discretion of IntelPeer.
- IntelPeer reserves the right to claw back SPIF at any time if the customer cancels the service and/or subscription during the first twelve months of the commitment term.
- IntelPeer may clarify this contest at any time.