

Cloud Advantage Partner Program

Datasheet

Break away from carrier control

Tired of accepting whatever your communications partner gives you?

Now is your opportunity to join IntelPeer on our quest to change the future of business communications and drive new recurring revenue opportunities. Our powerful platform and personal approach makes it easy to do business with us without the restraints and complexities of a traditional provider.

Built for your success

The adoption of cloud-based communications technologies is actively growing as businesses seek to improve reliability and lower their costs. Whether you are looking to sell enterprise voice for on-premise deployments or fully-hosted services, such as Cisco Spark and Meraki, IntelPeer offers the proven solutions to keeps businesses on the forefront of communication technologies. In addition, our cloud-based call center platform helps organizations deliver world-class contact center efficiency and management through industry leading ACD, IVR, Cloud Routing, and Predictive Dialing services.

Choose the partnership level that fits your business

The Cloud Advantage Partner Program's four-tiered structure includes Authorized, Silver, Gold, and Platinum tiers to reward partners based on performance. As your sales grow, so do your commissions, benefits, and support.

IntelPeer's Authorized tier provides Cisco partners to earn recurring revenue on our voice services bundles integrated with the Cisco Spark and Meraki MC platforms—no revenue commitment required.

Better together: IntelPeer and your business



Personalized support team

Dedicated pre and post sales members to help you get off on the right foot.



Easy to sell, simple pricing

All-inclusive and pay as you go plans for every size enterprise and budget.



Commissions & SPIFs

Build your monthly recurring revenue with competitive commissions and SPIF programs.



Any technology or equipment

Certifications and validations for top PBX and SBC vendors.



Sales tools and trainings

Online access to sales tools, marketing collateral and on-demand trainings

Go to intelepeer.com for more info.

Who we are

IntelPeer delivers full-service business communications that are yours to build on, integrate, and control. Born in the cloud and rooted in carrier quality, we have been a leading provider of Voice Services, SIP, and UC Enablement since 2003, providing:

- Full Service Cloud Calling and Unified Communications through Cisco Spark
- Complete Multi-Channel Cloud Contact Center
- Enterprise Voice Services and SIP Trunking
- Complete UC Enablement for Carriers and Hosters

To get started, visit us at www.intelepeer.com/partners/ or send us an email at partnerprograms@intelepeer.com.

We're better. Here's why...



Expert support



Dedicated account managers



Customized solutions



Self-service portal

Our partners agree...

"I appreciate how easy it is to do business with IntelPeer and manage services in the portal on behalf of our customers. IntelPeer's solutions and support team enable us to continue providing the highest level of service to our customers. "

- Robert Incorvaia, Reliable Solutions Group

"IntelPeer's tech support is awesome. We were looking to add 100-200 SIP trunks and we needed it done quickly. Having comfort with knowing how great the tech staff is at IntelPeer was a big selling point."

- Nancy Schwartz, Symmetry Associates

About IntelPeer

IntelPeer delivers an omnichannel communication platform as a service (CPaaS) built for the enterprise. We believe that business communications are meant for more than just simple interactions – they should enable businesses to deliver truly delightful experiences. With our voice, messaging, ready-to-use applications, open APIs, and real time analytics, companies can build and integrate communications-enabled workflows to create world-class customer experiences and improve business processes through automation. Our full-stack solution is backed by a rock-solid network and a team of experts who provide nothing but award-winning customer service.

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